

WESTERN MASSACHUSETTS ELECTRIC COMPANY

MDTE No. 1022B
Cancels MDPU No. 922

ECONOMIC DEVELOPMENT TARIFF

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AVAILABILITY: This Rider is available and applicable to the Incremental Load of a qualifying Expansion Customer or a New Customer eligible to receive service on the Company's large general service rates G-2, T-2, or T-4. The Company's standards regarding the contribution in aid of construction provisions that are included in the Company's general service rates will apply to any Customer taking service under this Rider.

QUALIFICATIONS: The customer must:

1. Be either an Expansion or New Customer that demonstrates to the Company's satisfaction that it has an economically viable opportunity to expand or to locate outside the Company's service area an Incremental Load of at least 30 kW or 5 percent more of the Customer's demand level established in the Base Period, whichever is greater, and;
2. Demonstrate to the satisfaction of the Company that the discounts provided by this Rider, either alone or in conjunction with concessions from the State and/or local governments and/or from the Customer's other suppliers of goods and services, are necessary and sufficient to cause the Customer to add the Incremental Load in the Company's service area.

DEFINITIONS:

1. A New Customer is a future commercial or industrial service recipient that has not been a Customer in the Company's Service Area in any of the 12 months preceding application for service under this Rider.
2. An Expansion Customer is a current commercial or industrial service recipient that has received service under any of the Company's demand metered full requirement general service rate.
3. The Incremental Load of an Expansion Customer is that portion of the Customer's total load (demand in kW and energy in kWh) that exceeds the Customer's load during the Base Period. The Incremental Load of a New Customer is the Customer's total load.
4. The Base Period is the twelve-month period immediately preceding the month in which an Expansion Customer becomes eligible for billing under this Rider, or a twelve-month period that the Company determines to reflect the Customer's base level of usage.

CONDITIONS:

1. The Customer shall agree not to use a self-generation alternative during the term of the discount agreement and for not less than two (2) years thereafter. If the Customer already

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For Consumption On and
After March 1, 1998

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provides a portion of its electricity needs, the Customer shall not increase its own generation.

2. The Customer shall begin and/or continue implementation of cost-effective conservation and load management measures and programs, as determined appropriate by the Company.
3. The Customer shall make all reasonable efforts to secure available and applicable local, State, and Federal government programs that promote economic development, as determined appropriate by the Company.
4. The Company must be able to demonstrate to its satisfaction that by serving the Customer's Incremental Load at the discount provided by this Rider, the revenue requirements to be recovered from the Company's remaining customers would be lower than if the Customer's Incremental Load were not served by the Company.
5. A New Customer must certify to the Company that the Customer's other operations located in other electric utilities' service territories within the Commonwealth of Massachusetts will not be eliminated or curtailed simply to take advantage of this Rider.
6. The Company will remove an Expansion Customer from this Rider prospectively if, in each of three consecutive months, its incremental demand level in kW is less than either 30 kW or 5 percent greater than its demand level, whichever is greater, in the corresponding months of the Base Period.

BASE MONTHLY CHARGES:

The Customer's monthly shall be determined in accordance with the applicable general service rate. For an Expansion Customer, the Incremental Load will not be a factor in the determination of the monthly customer charge.

BASE MONTHLY DISCOUNT:

A monthly discount for the Customer's Incremental Load shall be calculated as follows:

Year	Percent Discount
1-3	20

For an Expansion Customer, the above discount will apply to the demand and energy charges of the Company's non-generation service charges.

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For a New customer, the above discount will apply to the customer, demand and energy charges of the Company's non-generation service charges.

The discounted base bill during any portion of the discount agreement period shall not be lower than the calculated bill using the Company's prevailing long-run marginal cost-based rate. Prevailing means either the Company's long-run marginal cost approved by the Department of Public Utilities (DPU) in the last rate case or as subsequently updated for and reviewed by the DPU.

If the Customer's discounted base bill during any portion of the discount agreement period is less than the calculated bill using the Company's prevailing long-run marginal cost-based rate, that Customer's discount shall be suspended until the DPU has reviewed this situation and approved an alternate agreement.

BILLING:

Billing for the Customer's total electric service shall continue on the applicable general service rate. A discount as calculated above shall be applied to the Customer's regular monthly base bill.

TERM:

No discounts under this Rider shall continue for more than five years at any service location.

No discounts will be provided under this tariff in or after the year in which the Company needs additional capacity.

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